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ABSTRACT

The New Hampshire Technical Institute and the six New Hampshire Vocational-Technical Colleges graduated 906 students from 45 occupational programs during the 1978-79 academic year. By October 1979, 710 graduates (78%) were employed in full-time positions; 98 (11%) were continuing their education full-time; 6 (1%) had entered military service; 27 (3%) were not seeking employment; and 48 (5%) were still seeking employment. Many positions were obtained as a result of the efforts of the lifetime placement service provided at each institution. Of the employed graduates, 95% were working in a field closely related to their major and 82% accepted jobs in New Hampshire. Average annual salaries for the graduates who were employed full-time ranged from $8,334 for business and management majors to $10,864 for engineering technology majors. The study report provides a breakdown of data by college and program area and lists the business, industrial, and health organizations whose representative interviewed graduates as well as those actually employing them. An outline of the adult education and apprentice courses offered through the Extension Division of the Institute/College System is also provided. (JP)

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1979 GRADUATES PLACEMENT REPORT

NEW HAMPSHIRE TECHNICAL INSTITUTE
and
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

U S DEPARTMENT OF HEALTH, EDUCATION & WELFARE
NATIONAL INSTITUTE OF EDUCATION

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DEPARTMENT OF EDUCATION
DIVISION OF POST-SECONDARY EDUCATION

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1979 ANNUAL SUMMARY
PLACEMENT OF GRADUATES

The Post-Secondary Division of the New Hampshire State Department of Education administers the New Hampshire Technical Institute in Concord and the six New Hampshire Vocational-Technical Colleges in Berlin, Claremont, Laconia, Manchester, Nashua, and Portsmouth. These public, two-year Institutions are supported by State funds, student tuition, federal grants, and other miscellaneous revenues.

The New Hampshire Technical Institute and the Vocational-Technical Colleges offer collegiate education preparing women and men for direct employment in business, industry, health and service-related fields. Classroom instruction is supplemented with laboratory, shop, and clinical experiences. Instruction includes English, mathematics, science, and social science. Emphasis at the Technical Institute is placed on higher mathematics, physical science, technical subjects, and laboratory techniques. At the Vocational-Technical Colleges the emphasis is on planned practical experience with equipment used in business, industry, and the health fields. All allied health science programs include affiliation with appropriate medical facilities.

Depending upon program, Associate Degrees, Diplomas, or Certificates are awarded to graduates of the Colleges and Institute.

All seven Institutions are accredited by and are memebers of the New England Association of Schools and Colleges. All seven Institutions are approved for Veteran's Benefits. All health programs within the System are fully accredited by appropriate organizations and several Institutions have individual program accreditation. All Institutions are authorized under Federal law to enroll non-immigrant alien students.

NEW HAMPSHIRE TECHNICAL INSTITUTE
AND
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

FULL-TIME DAY PROGRAMS All programs lead to an Associate Degree except one-year programs	A	B	C	D	E	F	G
Trade and Industrial Programs							
Applied Computer Technology						X	
Architectural Engineering Technology	X						
Auto Body						X	
Automotive Services		X			X	X	X
Building Construction					X		
Culinary Arts (2 yr. and 1 yr.)		X					
Drafting		X	X	X	X	X	X
Electronic Engineering Technology	X						
Fire Protection				X			
Food Service Supervision		X					
Graphic Arts				X			
Heating, Ventilation, Air Conditioning					X		
Internal Combustion Engines				X			
Industrial Electricity		X	X	X	X		
Industrial Electronics		X	X	X	X	X	X
Machine Operator			X				
Machine Tool Processes		X			X	X	X
Mechanical Engineering Technology	X						
Natural Resources Management		X					
Radio and TV Repair (1 yr.)		X					
Residential Electricity				X			
Truck, Bus, Diesel						X	
Welding					X		
Business Programs							
Accounting		X				X	
Business Administration	X						
Electronic Data Processing	X						
Marketing Management						X	
Mid-Management		X					
Secretarial (1 yr. and 2 yr.)		X	X	X		X	

A = Concord
B = Berlin
C = Claremong
D = Laconia
E = Manchester
F = Nashua
G = Portsmouth

Health Programs	Concord	Berlin	Claremont	Laconia	Manchester	Nashua	Portsmouth
Alcohol Counseling (1 Yr.)	X						
Dental Assistant (1 yr.)	X						
Dental Hygiene	X						
*Emergency Health Care	X						
*Health Science	X						
Medical Assistant (1 yr. & 2 yr.)			X				
Medical Laboratory Technician (1 yr. certificate)			X				
Medical Laboratory Technician (2 yr. associate degree)			X				
Medical Records Technician			X				
Mental Health & Human Services	X						
Nursing (ADN)	X						
Occupational Therapy Assistant			X				
Physical Therapist Assistant			X				
Practical Nursing (1 yr.)		X	X				X
Radiologic Technology (X-Ray)	X						
Respiratory Therapist			X				
Special Programs (Non-Degree)							
Pre-Technology	X						
Vestibule (preparatory for handicapped)			X				

*Admission Restricted

The Institute/College System graduated 906 students from 45 different occupational programs at the completion of the 1978-79 Academic Year. Job placements reported as of October 30, 1979, continue to reflect an excellent employment picture for graduates of this System. Analysis of Table I indicates that 93% of the graduates were satisfactorily placed as of October 30, 1979 (discounting the 2% whose status could not be determined). Full-time employment was not the immediate goal of every system graduate. Goals such as additional collegiate education, military service, marriage, etc. all affected the immediate need and search for employment.

Of the 906 graduates, 710 or 78% were employed in full-time positions, 98 or 11% were continuing their education full-time, 6 or 1% were entering the military service, 27 or 3% were not seeking employment, and 48 or 5% were still seeking employment.

Many positions were obtained as a result of contacts between students and potential employers, arranged and fostered by the lifetime placement service provided at each Institution. Others resulted from continuation of former or current work-related associations. A glance through the last pages of the Report quickly confirms that New Hampshire and New England business and industry is very interested in this System's graduate who is well prepared for immediate employment in skilled and semi-professional occupations.

It is highly significant that 95% of the employed graduates are working in their major or a closely related field of study.

The graduates of the Institute/College System have always shown a decided preference to attend college, work and live in New Hampshire and commute to their jobs from their home town if at all possible. The Institute/College System, which is largely supported by State revenue, is thus able to return to the State a human resource that will help the State's economy and the local communities in which the graduates live and work. Of all the graduates accepting full-time employment, 82 accepted jobs within New Hampshire (Table VII), and 83% indicated they commute to the job from the town listed as their residence when they began their college or institute program.

Salary data for the 1979 graduating class is listed on Table IX. Average entry job salaries by job categories increased by 5% compared to average entry job salaries in 1978. It is estimated that all graduates employed full time will have a total gross dollar earning power of approximately $6,791,860 during their first year of employment.

Table X lists the business, industries, and health organizations whose representatives interviewed graduates as well as those actually employing them. The list is long and impressive in terms of the diversity of business, industrial firms and health services and also in terms of its wide geographic distribution. It is also indicative of the interest that business and industry and health organizations have in Institute/College graduates.

TABLE I

New Hampshire Post-Secondary Vocational-Technical Education System
Status of June 1979 Graduates as of October 30, 1979

INSTITUTION	Number of Graduates	Employed Full-Time	Continuing Education Full-Time	Armed Forces	Seeking Employment	Not Seeking Employment	Status Unknown
Technical Institute							
Concord	244	193	32	0	9	4	6
Vocational-Technical Colleges							
Berlin	134	84	13	2	22	10	3
Claremont	152	109	26	1	9	5	1
Laconia	73	60	6	1	5	0	2
Manchester	100	85	12	1	0	2	0
Nashua	100	83	7	1	3	1	5
Portsmouth	103	96	2	0	0	5	0
Total	906	710	98	6	48	27	17
Percent	100%	78%	11%	1%	5%	3%	2%

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD

The New Hampshire Technical Institute graduated 244 seniors; 193 had accepted full-time employment as of October 30, 1979. Of these, 169 or 88% (Table VII) are employed within the State and 162 or 84% (Table VIII) are able to commute to work from the community they listed as their place of residence when they entered the Institute.

Although Institute programs are designed to prepare students for immediate employment upon graduation, some graduates have always indicated a desire to continue their education on a full-time basis. This year 32 graduates, approximately 13% of the class, have reported they will continue in full-time educational programs (Table II).

The average annual starting salary for graduates employed full time by program is as follows: (Table IX)

Architectural Engineering Technology	$ 8,587
Electronic Engineering Technology	11,295
Mechanical Engineering Technology	11,920
Business Administration	9,173
Data Processing	10,538
Alcohol Counselor	10,000
Associate Degree Nursing	10,640
Dental Assistant	6,900
Dental Hygiene	9,500
Emergency Health Care	10,875
Health Science	N/A
Mental Health	9,571
General Associate Science	8,000
Radiologic Technician	N/A

The entry job titles, listed by graduates in Table III indicate employment consistent with the educational goals and objectives of the New Hampshire Technical Institute.

TABLE II

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD
Status of 1979 Graduates by Program as of October 30, 1979

	PROGRAM OF STUDY														
	AC	AET	BA	DA	DH	EDP	EET	EHC	GAS	HS	MET	MH	N	XR	TOTAL
Number Graduated	4	13	19	8	16	29	32	8	5	1	19	7	73	10	244
Employed Full-Time	3	10	13	6	14	23	19	8	4	1	15	6	61	10	193
Continuing Education Full-Time	1	3	5	1	0	3	9	0	1	0	3	1	5	0	32
Seeking Employment	0	0	1	1	2	2	3	0	0	0	0	0	0	0	9
Not Seeking Employment	0	0	0	0	0	1	1	0	0	0	1	0	1	0	4

AC - Alcohol Counselor
AET - Architectural Engineering Technology
BA - Business Administration
DA - Dental Assistant (1 yr.)
DH - Dental Hygiene
EDP - Electronic Data Processing
EET - Electronic Engineering Technology
EHC - Emergency Health Care
GAS - General Associate Science
HS - Health Science
MET - Mechanical Engineering Technology
MH - Mental Health
N - Associate Degree Nursing
XR - Radiologic Technology

TABLE II (Continued)

*The graduates continuing their education on a full-time basis listed the following Institutions where they plan to enroll:

Arizona State University	Tempe, Arizona
New Hampshire College	Hooksett, New Hampshire
New Hampshire Technical Institute	Concord, New Hampshire
New York Institute of Technology	New York City, New York
University of Lowell	Lowell, Massachusetts
University of New Hampshire	Durham, New Hampshire
University of Tennessee	Knoxville, Tennessee

TABLE III

NEW HAMPSHIRE TECHNICAL INSTITUTE
Typical Entry Job Titles of Graduates Employed Full Time

Alcohol Counselor
Assistant Design Engineer
Assistant Junior Engineer
Assistant Manager
Business Manager
Carpenter's Helper
Computer Programmer
Cost Accountant
Dental Assistant
Dental Hygienist
Design Draftsman
Director of Alcohol Treatment Program
Draftsman
Electronic Technician
Engineering Assistant
Experimental Test Technician
Field Personnel
General Shop and Maintenance Man
Inventory Control Clerk
Junior Engineer
Junior Technical Writer
Keypunch Operator
Mechanical Engineering Technician
Mental Health Worker
Office Manager
Paramedic
Production Technician
Project Material Analyst
Radiologic Technician
Registered Nurse
Salesman
Secretarial Market Clerk
Test Technician
Tooling and Estimate Engineer
Transit Person
Treatment Counselor

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH

The New Hampshire Vocational-Technical Colleges had 662 graduates in 1979. As of October 30, 1979, 517 graduates had accepted full-time employment, 80% (413) of these are employed within the State and 82% (422) are able to commute to work from the community they listed as their place of residence when they entered college.

This year, 66 Vocational-Technical College graduates, approximately 10% of the class, plan to continue their education on a full-time basis (Table IV), continuing a well-established trend.

This year six graduates, 1% of the class, elected to enter the military service.

The job titles listed by graduates in Table V again indicate employment consistent with the educational goals and objectives of the New Hampshire Vocational-Technical Colleges.

TABLE IV
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH
Status of 1979 Graduates by Program as of October 30, 1979

	AB	ACC	AS	BC	CA	D	FP	GA	HRA	ICE	IEO	IEY	IT	MA	MDM	MLA	MLT	MM
Graduated	8	26	64	14	19	47	13	12	13	11	50	30	11	13	7	9	8	3
Employed Full-Time	7	13	57	9	16	43	8	11	13	10	48	26	9	9	4	1	6	3
Continuing Education	0	3	2	5	2	3	4	1	0	0	1	1	0	2	1	2	1	0
Entering Service	1	0	3	0	0	0	0	0	0	1	0	0	0	1	0	0	0	0
Seeking Employment	0	8	1	0	1	0	1	0	0	0	0	1	1	1	1	0	1	0
Not Seeking Employment	0	2	1	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0
Status Unknown	0	0	0	0	0	1	0	0	0	0	1	2	0	0	1	0	0	0

AB - Auto Body
ACC - Accounting
AS - Auto Service
BC - Building Construction
CA - Culinary Arts
D - Drafting
FP - Fire Protection
GA - Graphic Arts
HRA - Heating, Refrigeration, Air Conditioning
ICE - Internal Combustion Engines
IEO - Industrial Electronics
IEY - Industrial Electricity
IT - Interpreter Tutor Program
MA - Medical Assistant
MDM - Mid-Management
MLA - Medical Laboratory Assistant
MLT - Medical Laboratory Technician
MM - Marketing/Management

TABLE IV (Continued)
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH
Status of 1979 Graduates by Program as of October 30, 1979

	MO	MRT	MTP	NRM	OTA	PN	PTA	RE	RT	RTV	SS	OYC	OYS	TBD	VP	W	TOTAL
Graduated	5	4	33	8	11	92	10	9	8	11	41	6	22	11	19	14	662
Employed Full-Time	5	4	26	5	9	76	9	7	8	6	31	1	14	10	2	11	517
Continuing Education	0	0	3	0	0	3	0	1	0	2	1	5	2	0	14	1	66*
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6
Seeking Employment	0	0	1	3	2	4	1	1	0	2	5	0	4	0	0	0	39
Not Seeking Employment	0	0	1	0	0	8	0	0	0	0	3	0	2	0	3	2	23
Status Unknown	0	0	2	0	0	1	0	0	0	1	1	0	0	1	0	0	11

MO - Machine Operator
MRT - Medical Records Technician
MTP - Machine Tool Processes
NRM - Natural Resources Management
OTA - Occupational Therapy Assistant
OYC - One Year Culinary Arts
OYS - One Year Secretarial
PN - Practical Nursing
PTA - Physical Therapy Assistant
RE - Residential Electricity
RT - Respiratory Therapist
RTV - Radio/TV Service
SS - Secretarial Science
TBD - Truck, Bus, Diesel
VP - Vestibule Program
W - Welding

TABLE IV (Continued)

*The 66 graduates continuing their education on a full-time basis listed the following colleges where they plan to attend:

Catholic Charities - Goodwill, Springfield, Massachusetts

GTE Sylvania Tech., Waltham, Massachusetts

General Motors Institute, Flint, Michigan

Golden West College, San Francisco, California

Keene State College, Keene, New Hampshire

New Hampshire College, Manchester, New Hampshire

New Hampshire Technical Institute, Concord, New Hampshire

New Hampshire Vocational-Technical College, Berlin, New Hampshire

New Hampshire Vocational-Technical College, Claremont, New Hampshire

New Hampshire Vocational-Technical College, Laconia, New Hampshire

New Hampshire Vocational-Technical College, Manchester, New Hampshire

New Hampshire Vocational-Technical College, Nashua, New Hampshire

North Carolina Vocational College, New Bern, North Carolina

Northwestern Community College, Winsted, Connecticut

Oklahoma State University, Stillwater, Oklahoma

Oregon State University, Cowallis, Oregon

Plymouth State College, Plymouth, New Hampshire

Rivier College, Nashua, New Hampshire

Stevens School of the Bible, Lenox, Massachusetts

Suffolk Community College, Long Island, New York

University of Lowell, Lowell, Massachusetts

University of Maryland, College Park, Maryland

University of New Hampshire, Durham, New Hampshire

University of Southern Maine, Portland, Maine

University of Vermont, Burlington, Vermont

Wentworth Institute of Technology, Boston, Massachusetts

Worcester Trade Institute, Worcester, Massachusetts

TABLE V

Representative Job Entry Titles of Graduates
of the Vocational-Technical Colleges at
Berlin, Claremont, Laconia, Manchester, Nashua, Portsmouth

Accounting Clerk
Accountant
Accounts Maintenance Clerk
Accounts Payable Clerk/Payroll
Administrative Assistant
Administrative Records Technician
Air Conditioning Installer
Apprentice Electrician
Apprentice Mold Maker
Art Director
Assistant Chef
Assistant Engineer
Assistant Manager
Assistant Technician
Associate Technician
Auto Body Technician
Auto Body Repairperson
Automotive Mechanic
Automotive Service Technician
Automotive Technician
Bio-Medical Electronic Technician
Bio-Medical Engineering Technician
Bodyman
Bodyworker and Painter
Boiler Technician
Bookkeeper
Bus Driver
Cameraperson
Carpenter
Cashier
Chef
Class B Machinist
Clerk-Steno I
Clerk-Steno II
Clerk-Typist
Community Liaison Special Officer
Component Tester "B"
Computer Entry Operator
Computer Operator-Technician
Computer Product Technician
Computer Technician
Cook
Customer Engineering
Customer Service Clerk
Customer Service Technician
Data Marketing Specialist
Data Processing Keypunch Operator
Dental Assistant
Design and Sales
Design Associates
Detail Draftsperson
Detailer
Dietician
Digital Equipment Serviceman
Dispatcher
Drafting Technician
Draftsman
Dresser (Textile Mill)
EKG Technician
Electrical Assembler "C"
Electrical Drafter
Electrical Engineer
Electrical Jr. Drafter
Electrical Maintenance
Electrical Tester
Electrician
Electrician Apprentice
Electrician's Helper
Electronics Inspector
Electronics Technician
Electronics Technician II
Engine Layth Operator
Engineering Lab Technician
Entry - Level Technician
Field Rating Representative
Field Service Engineer Trainee
Fire Prevention Officer
Firefighters
First Line Mechanic
Fleet Supervisor/Garage Foreman
Foreman
General Office Clerk
Graduate Practical Nurse
Graphics Estimator
Grinder (Tool & Cutter)
HVAC Trainee
Heavy Equipment Maintenance
Home Health Nurse
Industrial Electrician
Industrial Electronics Technician

TABLE V (continued)

Inspector - Quality Control
Instructor
Interpreter Tutor
Inventory Control Engineer
Janitor
Jr. Accountant
Jr. Detailer
Jr. Draftsperson
Keyboard (MVP) Operator
Laboratory Aide
Laborer
Landscaper
Landser
Layout Design
Legal Secretary/Receptionist
Licensed Practical Nurse
Light Duty Mechanic
Line Mechanic
Machine Operator
Machinist
Maintenance
Maintenance Electrician
Maintenance Mechanic
Manager
Marine Mechanic
Mechanic
Medical Assistant
Medical Laboratory Assistant
Medical Laboratory Technician (C.L.A.)
Medical Records Technician
Medical Secretary
Medical Transcriptionist
Milling Operator
Molding Operator
Motorcycle Mechanic
NC Programmer
Night Auditor
Night Shift Foreman
Occupational Therapy Assistant
Office Clerk/Receptionist
Office Manager/Nurse
Offset Pressman
Oil Burner Serviceman
Painter
Parts Manager
Parts Person
Pathology Secretary
Phase 4 Coder
Physical Therapy Assistant
Press Assistant
Private Duty Nurse
Product Design Draftsman
Product Development Assistant
Production Artist
Proof Machine Operator
Propagator
Purchasing Clerk
Receptionist
Receptionist-Cashier
Reconditioner
Refrigeration Repair Technician
Research and Development Technician
Residential Counselor
Respiratory Therapist
Rodman
Sales Clerk
Sales Representative
Salesperson
Schematic Detailer
Secretary
Senior Drafter
Service Technician
Shipper
Small Engines Mechanic
Staff (LPN)
State Park Aide
Stock Control Supervisor
Survey Crew Chief
Teacher Aide
Technician
Technical Representative
Television Repairman
Teller - Bookkeeper
Test Technician
Tool Design Draftsman
Tool Design Engineer
Truck Mechanic
Tune-up & Brakes Technician
Turret Layth Operator
Typesetter
Typist
Utilization Review Coordinator
Ventilation Specialist
Waste Plant Operator
Weaver
Welder
Woodworker

TABLE VI

Field of Employment Status of Technical Institute
and Vocational-Technical College Graduates Employed Full-Time

Institute/ College	Employed Major Field	Percent Major	Employed Related Field	Percent Related	Employed Different Field	Percent Different
Concord	180	93%	2	1%	11	6%
Berlin	72	86%	8	10%	4	4%
Claremont	90	83%	12	11%	7	6%
Laconia	50	83%	4	7%	5	10%
Manchester	79	93%	4	5%	2	2%
Nashua	72	87%	6	7%	5	6%
Portsmouth	81	84%	12	13%	3	3%
Total	624	88%	48	7%	38	5%

The fact that 95% of the graduates of the Technical Institute and Vocational-Technical Colleges employed full-time, entered the field for which they prepared graphicly demonstrates the value of the system to the student, industry and the State. The educational purpose of the Post-Secondary System is being fulfilled.

FIELD OF EMPLOYMENT

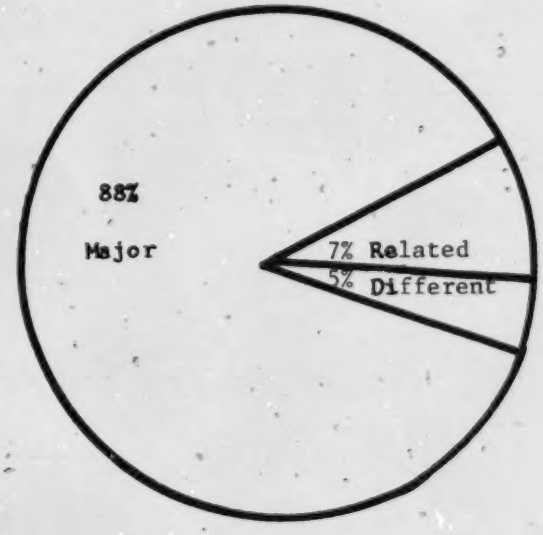


TABLE VII

In-State, Out-of-State Status of Technical Institute
And Vocational-Technical College Graduates Employed Full Time

Institute/ College	Employed Full Time	0% ——— 100%
Concord	193	88% / 12%
Berlin	84	77% / 23%
Claremont	109	71% / 29%
Laconia	60	78% / 22%
Manchester	85	84% / 16%
Nashua	83	86% / 14%
Portsmouth	96	85% / 15%
Total System	710	82% / 18%

Legend: In-State; Out-of-State

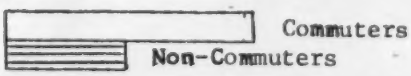
TABLE VII (Continued)

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers, technicians and technologists as valuable resources to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has indeed occurred. This year 82% of the 1979 Graduates employed full-time are at work within the State of New Hampshire. The 18% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire.

TABLE VIII

Graduates Reported Commuting to Full-Time Jobs
From the Community Listed as Their Residence
At the Time They Enrolled in the Post-Secondary System

Institute/ College	Employed Full Time	0% — 100%
Concord	193	84% / 16%
Berlin	84	73% / 27%
Claremont	109	77% / 23%
Laconia	60	68% / 32%
Manchester	85	92% / 8%
Nashua	83	94% / 6%
Portsmouth	96	83% / 17%
Total System	710	82% / 18%



The data shown on this table compared with that shown on Table VII indicates that a number of those employed out-of-state continue to live in New Hampshire. This holds true particularly in Portsmouth, and the Merrimack Valley.

TABLE IX

Annual Salary Data for Graduates Employed
Full Time Based on Reported Salaries

Business and Management Majors

Program	High	Average	Low
Accounting	$13,800	$8,263	$6,073
Business Administration	10,000	9,173	8,000
Data Processing	12,200	10,538	9,500
Marketing/Management	9,100	7,772	6,000
Mid-Management	14,040	9,928	7,250
Secretarial	10,000	7,538	6,000
One-Year Secretarial	9,820	6,900	5,200
Average of all reported salaries		8,334	

Service Majors

Program	High	Average	Low
Automotive Services	$21,000	$10,058	$7,200
Auto Body	10,300	9,596	8,320
Building Construction	12,000	10,562	8,000
Culinary Arts	17,500	9,014	6,240
Culinary Arts (1 year)	N/A	N/A	N/A
Fire Protection	12,000	9,789	6,760
Graphic Arts	10,000	8,220	6,200
Heating, Ref. & Air Cond.	11,700	10,000	8,000
Internal Combustion Engines	10,000	8,611	5,500
Natural Resources Management	10,400	8,754	8,000
Residential Electricity	8,300	7,383	6,500
Truck, Bus, Diesel	18,000	12,570	9,000
Average of all reported salaries		9,807	

Health and Medical Service Majors

Program	High	Average	Low
Alcohol Counselor	$10,000	$10,000	$10,000
Dental Assistant	8,000	6,900	4,000
Dental Hygiene	12,500	9,500	7,000
Health Science	N/A	N/A	N/A
Medical Assistant	8,400	7,550	6,500
Medical Laboratory Technician	10,400	8,877	7,300
Medical Records Technician	9,570	8,351	7,175
Mental Health	10,142	9,571	9,000
Nursing	13,000	10,640	10,000
Occupaticnal Therapy Assistant	10,500	8,578	6,760
Practical Nursing	10,200	8,297	7,345
Physical Therapy Assistant	9,840	8,861	7,370
Respiratory Therapist	13,500	7,582	8,000
Vestibule Program	7,500	7,390	7,280
X-Ray	N/A	N/A	N/A
Average of all reported salaries		9,136	

TABLE IX (Continued)

Engineering Technology Majors

Program	High	Average	Low
Architectual Engineering	$10,000	$8,587	$8,000
Electronic Engineering	13,520	11,295	8,500
Mechanical Engineering	13,000	11,920	10,000
Average of all reported salaries		10,864	

Industrial and Manufacturing Majors

Program	High	Average	Low
Drafting	$14,500	$10,807	$7,780
Industrial Electricity	16,000	11,375	7,800
Industrial Electronics	13,000	11,682	9,000
Machine Operator	12,500	9,680	7,280
Machine Tool Processes	15,300	11,371	9,900
Welding	13,000	11,100	10,000
Average of all reported salaries		11,135	
General Associate Degree	8,000	8,000	8,000

Average of all reported salaries from all major areas $9,566

THE EXTENSION SERVICES

In addition to the Day School programs, the Institute/College System offers degree programs, adult education and apprentice courses through the Extension Division, primarily in the evening, at all locations. Courses are designed to meet the needs of adults who wish to improve skills, learn an avocation or work toward a degree while employed. A further service of the Extension Division is to provide special educational or training programs for business and industry, on campus or on site, whichever is more convenient for those involved.

Typical courses include:

Accounting
Anatomy & Physiology
Automotive Mechanics
Banking
Blueprint Reading
Building Construction
Business Law
Carpentry
Chemistry
Communication Skills
Data Processing
Digital Computers
Drafting
Economics
Electricity
Electronics
Energy Conservation
English
Financial Management
Firefighting
Heating & Refrigeration
Human Relations
Industrial Supervision
Insurance
Internal Combustion Engines
Leadership & Personal Development
Legal Terminology
Machine Operations
Machine Tool Processes
Management
Manufacturing Processes
Marketing
Mathematics
Medical Terminology
Metallurgy
Metric Conversion
National Electric Code
Nurse Aid Training
Personnel Administration
Photography
Physics
Psychology
Public Speaking
Quality Control
Real Estate
Residential Wiring
Salesmanship
Shorthand
Sign Language
Small Business Management
Small Engine Repairs
Sociology
Solar Energy
Speed Reading
Statistics
Supervision
Surveying
Taxes
Travel Arrangement Courses
Typing
Welding

Also offered are some enrichment courses in crafts, hobbies and semi-vocational subjects such as Bartending, Beekeeping, Cake Decorating, Chair Caning, Conversational French, Gourmet Cooking, Music, Guitar, History, Interior Decorating, Painting, and Upholstering.

Employers are encouraged to interview prospective graduates on campus.

Interviews can be arranged through the following persons:

Mr. Stephen Caccia
Institute Counselor
New Hampshire Technical Institute
Fan Road, Concord, NH 03301
Telephone: 271-2531

Mr. Larry B. Twitchell
Dean of Students
New Hampshire Vocational-Technical College
Milan Road, Berlin, NH 03570
Telephone: 752-6333

Mr. Richard Mulcahy
Dean of Students
New Hampshire Vocational-Technical College
Hanover Street Extension, Claremont, NH 03743
Telephone: 542-7744

Mr. Kenneth McCann
Dean of Students
New Hampshire Vocational-Technical College
Prescott Hill, Laconia, NH 03246
Telephone: 524-3207

Ms. Diane Schneider
College Counselor
New Hampshire Vocational-Technical College
1066 Front Street, Manchester, NH 03102
Telephone: 668-6706

Mr. Norman Brown
Dean of Students
New Hampshire Vocational-Technical College
505 Amherst Street, Nashua, NH 03060
Telephone: 882-6923

Mr. David Veno
Dean of Students
New Hampshire Vocational-Technical College
150 Greenleaf Avenue, Portsmouth, NH 03801
Telephone: 436-3423

TABLE X

Employers Who Interviewed 1979 Graduates
Employers Who Either Made Offers To,
Or Hired Students, Are Marked With An Asterisk

Company	Location
*A & C Tire Company	Atkinson, New Hampshire
*A & E Machine Company	Claremont, New Hampshire
*AAA Machine Company	Manchester, New Hampshire
ACR Industrial	Lowell, Massachusetts
Acton Medical Associates	Acton, Massachusetts
*Advent Corporation	Portsmouth, New Hampshire
*Aerotronic Associates	Contoocook, New Hampshire
*Alexander Eastman Hospital	Derry, New Hampshire
*American-Stratford	Brattleboro, Vermont
*Anchor Electric	Manchester, New Hampshire
*Androscoggin Valley Hospital	Berlin, New Hampshire
*Argue, Dr. William	Manchester, New Hampshire
*Arwood Corporation	Tilton, New Hampshire
*Asadousian, Dr. Ralph	Manchester, New Hampshire
*Associated Underwriters of New England	Concord, New Hampshire
*Associates, The	Nashua, New Hampshire
*Astro Division	Laconia, New Hampshire
Atwood and Tremblay	Hampton, New Hampshire
Avery, P.F. Corporation	Newington, New Hampshire
*B & B Services	Jaffrey, New Hampshire
*B.D. Weeks Memorial Hospital	Lancaster, New Hampshire
B.J. Lessard	Laconia, New Hampshire
*B. Mae Denny's	Gilford, New Hampshire
*BJK Chevrolet	North Springfield, Vermont
*Baker Company	Sanford, Maine
*Banks Chevrolet	Concord, New Hampshire
Baybutt Construction	Keene, New Hampshire
Bean, D.D. and Sons Co.	Jaffrey, New Hampshire
*Beaumac Company	Epsom, New Hampshire
*Bedford Computer Corporation	Bedford, New Hampshire
*Bedsole Electric Company	Plymouth, New Hampshire
Belanger Olds, Inc.	Lancaster, New Hampshire
*Belknap County Sheriff's Department	Laconia, New Hampshire
*Belknap Dental Association	Dover, New Hampshire
*Bellows Falls Police Department	Bellows Falls, Vermont
Bell Laboratories	Boston, Massachusetts
*Bell Laboratories	North Andover, Massachusetts
Bell Laboratories	Piscataway, New Jersey
Bell Laboratories	Portsmouth, New Hampshire
*Bell Laboratories	Whippany, New Jersey
*Bemis Company	Nashua, New Hampshire

Company	Location
*Bengston Tool & Die	Nottingham, New Hampshire
*Bergevins Truck Sales	Keene, New Hampshire
Berlin City Bank	Berlin, New Hampshire
*Berry Construction Company	Rochester, New Hampshire
Berube, Dr. Gerald	Manchester, New Hampshire
*Bielagus, John F.	Amherst, New Hampshire
Bill Plante Realtors	Laconia, New Hampshire
*Binger, Inc.	Keene, New Hampshire
*Black River Construction	Montpelier, Vermont
*Blaisdell Printing Company	Portsmouth, New Hampshire
*Blue Cross/Blue Shield	Concord, New Hampshire
*Boissenault, Roger - Public Accountant	Manchester, New Hampshire
*Boswell Memorial Hospital	Sun City, Arizona
Bourbatsina, Dr. J.	Manchester, New Hampshire
*Bourgault Leavitt & Associates	Los Angeles, California
Boyer Legal, Prof. Assoc.	Nashua, New Hampshire
Bradshaw Auto Body	Swansey, New Hampshire
Brattleboro Auto Sales	Brattleboro, Vermont
*Brew, Richard, and Company	Concord, New Hampshire
Briston Manor	Bedford, New Hampshire
*Brocoum, Joseph C., M.D.	Nashua, New Hampshire
*Bronze Craft Corporation	Nashua, New Hampshire
Brothers Plumbing & Heating	Windsor, Vermont
*Bryants	Springfield, Vermont
Buds Auto Service	Concord, New Hampshire
Burd and Jenkins	Londonderry, New Hampshire
*Burdette, Dr. Rodney	Hooksett, New Hampshire
Burger Chef	Keene, New Hampshire
Burlington Electric Light	Burlington, Vermont
Burlington Fire Department	Burlington, Vermont
Burndy Corporation	Lincoln, New Hampshire
Burndy Corporation	Littleton, New Hampshire
Burton Hill Farm	Barton, Vermont
*Butler-Arde	Newington, New Hampshire
*Butler Service Group, Inc.	Plaistow, New Hampshire
C.G. Sargent's Sons	Graniteville, Massachusetts
C.H. Goss Dodge Motors	Burlington, Vermont
C.M. Rice Company	Concord, New Hampshire
*CRREL (Cold Regions Lab)	Hanover, New Hampshire
*CUES	Amherst, New Hampshire
Callhoun	North Andover, Massachusetts
*Cambio	Pittsfield, New Hampshire
*Cantin Chevrolet	Laconia, New Hampshire
*Capital Cash Register	Concord, New Hampshire
*Car-Go Auto & Discount Center	Manchester, New Hampshire
*Catchel, Dr.	Newmarket, New Hampshire
*Catholic Medical Center	Manchester, New Hampshire
*Central Ohio Heart Chapter, Inc.	Columbus, Ohio
*Central Vermont Medical Center	Barre, Vermont
*Central Vermont Public Service Company	Ascutney, Vermont
*Centralized Data Processing	Concord, New Hampshire

Company	Location
*Centronics	Hudson, New Hampshire
*Chadwick and Trefethen Company	Portsmouth, New Hampshire
*Chase Refrigeration	Craftsbury, Vermont
*Cheshire County Nursing Home	Westmoreland, New Hampshire
*Cheshire Foreign Auto	Marlboro, New Hampshire
*Cheshire Hospital	Keene, New Hampshire
Citizen Publishers	Laconia, New Hampshire
*Claremont General Hospital	Claremont, New Hampshire
*Claremont Opera House	Claremont, New Hampshire
*Claremont Savings Bank	Claremont, New Hampshire
*Claremont School District	Claremont, New Hampshire
*Clayton Wilcox, Painter	Marlborough, New Hampshire
Climate Control	Concord, New Hampshire
*Clinical Associates	Nashua, New Hampshire
*Coca-Cola Bottling Plant	Claremont, New Hampshire
Colebrook Clinic	Colebrook, New Hampshire
Commission on Criminal Delinquency	Manchester, New Hampshire
Community Action Program	Gorham, New Hampshire
Community Builders	Canterbury, New Hampshire
*Compugraphics	Haverhill, Massachusetts
Compugraphics Corporation	Wilmington, Massachusetts
*Concord Clinic	Concord, New Hampshire
*Concord Fire Department	Concord, New Hampshire
*Concord Group Insurance	Concord, New Hampshire
*Concord Hospital	Concord, New Hampshire
*Concord Monitor	Concord, New Hampshire
*Cone-Blanchard, Inc.	Windsor, Vermont
*Consultants and Designers	Plaistow, New Hampshire
Continental Homes of New England	Nashua, New Hampshire
Continental Telephone Company	Concord, New Hampshire
Continental Vermont Telephone Company	Pembroke, New Hampshire
*Coos County Nursing Home	Berlin, New Hampshire
*Cormier Hoisery	Laconia, New Hampshire
Cornucopia, Inc.	Amherst, New Hampshire
Cove-Craft Industries	Lakeport, New Hampshire
*Creare Innovations, Inc.	Hanover, New Hampshire
Credit Bureau	Nashua, New Hampshire
*Cricenti Testing Service	Concord, New Hampshire
*Croydon Village School	Croydon, New Hampshire
*Cush-Craft Company	Manchester, New Hampshire
*Cycle Craft	York, Maine
*D.G. O'Brien Company	Seabrook, New Hampshire
*Dana Wood	Hooksett, New Hampshire
*Daniels Printing Company	Everett, New Hampshire
*Danny's Automotive	Henniker, New Hampshire
Dartmouth Printing Company	Dover, New Hampshire
*Data General	Portsmouth, New Hampshire
Data Materials Corporation	Springfield, Vermont
*Data Printer Corporation	Malden, Massachusetts
*Data Terminal System	Maynard, Massachusetts
Datatrol	Hudson, New Hampshire
David Noyes Associates	Epsom, New Hampshire
Davison Rubber Company	Farmington, New Hampshire
*Day, Bill Inc.	Nashua, New Hampshire

Company	Location
*DeDe Associates	Nottingham, New Hampshire
Deering Ice Cream	Portland, Maine
*Densmore Brick Company	Lebanon, New Hampshire
*Dental Services	Chicago, Illinois
*Derry Fire Department	Derry, New Hampshire
*Dexter Shoe	Concord, New Hampshire
*Diamond Casting	Hollis, New Hampshire
Diamond International, Campbell Division	Stratford, New Hampshire
*Dick Reilly Automotive	Portsmouth, New Hampshire
*Digital Equipment Company	Merrimack, New Hampshire
*Digital Equipment Company	Nashua, New Hampshire
*Digital Equipment Company	Salem, New Hampshire
*DiPrizio's Garage	Milton, New Hampshire
Disogrin Company	Manchester, New Hampshire
Ditalio Mobil Station	Boylston, Massachusetts
*Don Morin Associates	Laconia, New Hampshire
*Door Woolen Mills	Manchester, New Hampshire
Dover Fire Department	Dover, New Hampshire
*Dow's Arco	Portsmouth, New Hampshire
*Dr. Michaulan Bazan	Rochester, New Hampshire
*Dream Machine, Inc.	Rochester, New Hampshire
*DTSS, Inc.	Hanover, New Hampshire
*Eastern Mountain Sports	Peterboro, New Hampshire
Easter Seals	Laconia, New Hampshire
*Edington Mechanical	Salem, New Hampshire
*Edwards Toyota	Portsmouth, New Hampshire
*Electric Boat	Groton, Connecticut
*Elektrasola, Inc.	Boscawen, New Hampshire
*Elliot Hospital	Manchester, New Hampshire
Equity Publishing Company	Orford, New Hampshire
*Exeter Foreign Automotive	Exeter, New Hampshire
Exeter-Hampton Electric Company	Exeter, New Hampshire
*Exeter Hospital	Exeter, New Hampshire
Fairchild Electronics	Portland, Maine
*Family Health Center	Lebanon, New Hampshire
Fanny Allen Hospital	Winooski, Vermont
*Fasfax Corporation	Nashua, New Hampshire
*Fellows Gear Shaper	Springfield, Vermont
*Felton Brush	Manchester, New Hampshire
Fern Avionics	Laconia, New Hampshire
Ferrofluidics Corporation	Burlington, Massachusetts
Filtrine	Harrisville, New Hampshire
*Firestone Stores - Div. of Firestone Tire & Rubber	Nashua, New Hampshire
*Fisher Store Company	Bow, New Hampshire
*Fitch Manor	Claremont, New Hampshire
Flash Tech. Corporation of America	Nashua, New Hampshire
*Foreign Automotive Works	Kittery, Maine
*Foreign Motors West	Natick, Massachusetts
*Forest-All Corporation	Concord, New Hampshire
4-Seasons, Janitorial	Dover, New Hampshire
*Frank Loto, Electrician	Meredith, New Hampshire

Company	Location
Frank W. Foley & Son, Inc.	Laconia, New Hampshire
Franklin Printing	Newport, Rhode Island
*Franklin Regional Hospital	Franklin, New Hampshire
*Frazier, Dr. J. & Amman, Dr. William	Portsmouth, New Hampshire
*Friendly's Ice Cream	Portsmouth, New Hampshire
*Frisbie Memorial Hospital	Rochester, New Hampshire
*G.M. Cadillac Motor Car Division	Detroit, Michigan
G2S Constructors, Inc.	Meredith, New Hampshire
*Gamex	Hudson, New Hampshire
*Gateway Motor Company	Nashua, New Hampshire
Gateway Volkswagon	Nashua, New Hampshire
*General Electric Company	Burlington, Vermont
Georgia-Pacific Corporation	Gilman, Vermont
Gerrity Lumber	Meredith, New Hampshire
*Gigiere Electric	Laconia, New Hampshre
Gill's Garage	Manchester, New Hampshire
*Gingras, Leo	Manchester, New Hampshire
*Given, Stephen	Dublin, New Hampshire
*Glencliff Home for the Elderly	Glencliff, New Hampshire
*Glidden and Goyette Construction Company	Ashland, New Hampshire
*Gloucester Engineering	Gloucester, Massachusetts
*Good Samaritan Hospital	Phoenix, Arizona
*Gorden Austin Company	Derby, Vermont
Goulet Supply	Manchester, New Hampshire
Governor's Commission on Crime & Delinquency	Concord, New Hampshire
Governor's Council on Energy	Concord, New Hampshire
*Grace House, Inc.	Rutland, Vermont
*Grafacon, Inc.	Hudson, New Hampshire
*Grant L. Davis	Dover, New Hampshire
*Grappone Ford	Concord, New Hampshire
*Green Mountain Railroad Corporation	Chester, Vermont
Greenbriar Healthcare	Nashua, New Hampshire
Grizzly Bear Restaurant	Portland, Maine
*Grossman's Lumber	Manchester, New Hampshire
*GTE Sylvania	Manchester, New Hampshire
*H.M.C. Corporation	Contoocook, New Hampshire
*H.S. Harris Company	Boston, Massachusetts
*Hackler Chrysler Plymouth, Inc.	Milford, New Hampshire
Hageman Electric	Essex Jct., Vermont
*Haine Engineering Consultants	Concord, New Hampshire
Hall-Cross Plymouth	Littleton, New Hampshire
Hallmark Hall of Greetings	Berlin, New Hampshire
*Hamlett Electrical	Keene, New Hampshire
Harris Corporation	Nashua, New Hampshire
Hatch Printers	Derry, New Hampshire
*Haverhill Sheet Metal	Haverhill, Massachusetts
Haynes Electric Company	Conway, New Hampshire
*Heating Specialties	Nashua, New Hampshire
*Heavy Duty Truck & Diesel Service	Nashua, New Hampshire
*Heinrich, Dr. J. R.	North Conway, New Hampshire

Company	Location
*Hendrix	Manchester, New Hampshire
*Hermsdorf Manufacturing Company	Manchester, New Hampshire
Hewey, David	Manchester, New Hampshire
*Hillebrand, Dr. Thomas	Claremont, New Hampshire
*Hillsboro County Nursing Home	Goffstown, New Hampshire
Hillwinds Sirloin Tavern	Franconia, New Hampshire
*Hitchner Manufacturing Company	Milford, New Hampshire
*Hollis Engineering, Inc.	Nashua, New Hampshire
*Homes Insurance Company	Manchester, New Hampshire
*Homestead Mills	W. Swanzey, New Hampshire
*Honeywell	Brighton, Massachusetts
*Honeywell Protection Services	Manchester, New Hampshire
*Hugh Pennell Contractor	Chester Depot, Vermont
*Hussey Manufacturing Company, Inc.	N. Berwick, Maine
Hyatt Regency Hotel	Cambridge, Massachusetts
*IBM - Field Service Division	Burlington, Vermont
Improved Machine	Nashua, New Hampshire
Indian Head National Bank	Claremont, New Hampshire
Industrial Welding	Lenox Dale, Massachusetts
*Ingersoll-Rand Company	Nashua, New Hampshire
*Insurance Services Office	Boston, Massachusetts
*Inter-State Electronics	Kittery, Maine
International Harvester	Bryan, Texas
*International Packings Corporation	Bristol, New Hampshire
*Irwin Marine	Laconia, New Hampshire
*Itek Graphic Products	Nashua, New Hampshire
J. F. McElwain Company	Nashua, New Hampshire
*J. V. Components	Conway, New Hampshire
James Clough, Plummer & Electrician	Wolfeboro Falls, New Hampshire
James D. O'Neill, Esq.	Laconia, New Hampshire
*John Kane Hospital	Pittsburg, Pennsylvania
*Johnson, T. M.	Bloomington, Illinois
Jones & Lamson	Springfield, Vermont
*Jordan Milton	Contoocook, New Hampshire
*Jordan-Milton Catapillar	Hopkinton, New Hampshire
Jordan's Restaurant	Locke Mills, Maine
Joy Manufacturing Company	Claremont, New Hampshire
*K-Mart	Portsmouth, New Hampshire
*Keene Clinic	Keene, New Hampshire
*Keene Savings Bank	Keene, New Hampshire
*Keller Products	Bow, New Hampshire
*Kelley, Dr. Thomas	Manchester, New Hampshire
*Kelly Construction Company, Inc.	Manchester, New Hampshire
*Kemco	Kittery, Maine
*Kenmore Stamp Company	Milford, New Hampshire
Kent Nursing Home	Lancaster, New Hampshire
Kenworth Trucks	Danvers, Massachusetts
*Kilgus Pontiac Cadillac	Manchester, New Hampshire
Kingsbury and Cumerford	Keene, New Hampshire
*Kingsbury Assembly Machine	Keene, New Hampshire
*Kingsbury Machine Tool Company	Keene, New Hampshire

Company	Location
*Kingston Warren Corporation	Newfields, New Hampshire
Kneissel Ski	Nashua, New Hampshire
*Knight Tool Company	Haverhill, Massachusetts
*Kollsman Instrument	Merrimack, New Hampshire
Kopka Real Estate	Nashua, New Hampshire
*Kozlowski & Gauthier	Nashua, New Hampshire
*Laconia Fire Department	Laconia, New Hampshire
Laconia Malleable Iron Company, Inc.	Laconia, New Hampshire
*Laconia Shoe Company, Inc.	Laconia, New Hampshire
*Laconia State School	Laconia, New Hampshire
*LaFlamme Electric	Manchester, New Hampshire
*Lakes Region General Hospital	Laconia, New Hampshire
Lakes Region Mental Health Clinic	Laconia, New Hampshire
*Lamothe, R. J. Refrigeration	Nashua, New Hampshire
*Landmark Engineering & Surveying, Inc.	Lynn, Massachusetts
*Lawnwood Medical Center	Ft. Pierce, Florida
*Lawrence General Hospital	Lawrence, Massachusetts
*Lawrence Home Health Services	Lawrence, Massachusetts
Leafe, Don	Manchester, New Hampshire
*Lechmere Sales	Manchester, New Hampshire
*Leighton Machine	Manchester, New Hampshire
*Lewis Ford	Colebrook, New Hampshire
*Liberty Mutual	Portsmouth, New Hampshire
Liege Jewelry	Nashua, New Hampshire
*Littleton Hospital	Littleton, New Hampshire
Littleton Stamp & Coin Company, Inc.	Littleton, New Hampshire
Loch Lyndon Country Club	Bradford, New Hampshire
*Longchamps Electric Company	Manchester, New Hampshire
Lowe's Garage	Randolph, New Hampshire
*Lyle K. Clinansmith, Electrician	Newmarket, New Hampshire
Lyon Supply Company	Manchester, New Hampshire
M.F.E. Corporation	Salem, New Hampshire
*Maffee's Garage	Nashua, New Hampshire
*Main Street Autobody	Nashua, New Hampshire
Maine Manufacturing	Nashua, New Hampshire
Maine Post and Beam Company	York, Maine
*Manchester Fire Department	Manchester, New Hampshire
*Manchester Mack	Manchester, New Hampshire
Mansels Office Machines	Montpelier, Vermont
Mariner Yacht Company	East Rochester, New Hampshire
*Marino, Dr.	Nashua, New Hampshire
*Marino, Felix A.	Peabody, Massachusetts
Martha's Vineyard Hospital	Martha's Vineyard, Massachusetts
*Mary Hitchcock Memorial Hospital	Hanover, New Hampshire
*Massachusetts Eye & Ear Infirmary	Boston, Massachusetts
*Massachusetts Nursing Home, Inc.	Haverhill, Massachusetts
*Matthew Thornton Health Plan, The	Nashua, New Hampshire
Maxson Realtors	Manchester, New Hampshire
*McGraw-Edison Company	Manchester, New Hampshire

Company	Location
*McGray and Nichols	Newport, New Hampshire
Meekins, Sam	Derry, New Hampshire
*Mehan, Dr. William	Manchester, New Hampshire
*Memorial Hospital	Nashua, New Hampshire
Memorial Hospital	North Conway, New Hampshire
Merchants Insurance Group	Manchester, New Hampshire
*Micro-Precision, Inc.	Sunapee, New Hampshire
*Midge Maxson Realty	Manchester, New Hampshire
*Milford Co-operative Bank	Milford, New Hampshire
*Miller, Dr. R.	Newmarket, New Hampshire
Minute Man Press	Lynn, Massachusetts
*Mo-Joe's	Claremont, New Hampshire
Modern Heating and Air Conditioning	Hampton, New Hampshire
Modican Gould	Andover, Massachusetts
Monadnock Regional Hospital	Peterborough, New Hampshire
*Montgomery Ward and Company	Bedford, New Hampshire
*Moody, Edward G. & Son	Nashua, New Hampshire
*Moore Business Forms	Dover, New Hampshire
*Motor Chevrolet	Stafford, Connecticut
*Mt. Aloyhiores Jr. College	Cresson, Pennsylvania
*Mt. Ascutney Hospital	Windsor, Vermont
*Mt. View House	Whitefield, New Hampshire
Mudgett TV	Meredith, New Hampshire
*Munsey & Brazil Insurance Company	Laconia, New Hampshire
*Murley, Dr. M.	Amherst, New Hampshire
Murphy Electric	St. Johnsbury, Vermont
*Nashua Corporation	Nashua, New Hampshire
*Nashua Fire Department	Nashua, New Hampshire
*Nashua Honda	Nashua, New Hampshire
*Nashua Industrial Machine Corporation	Nashua, New Hampshire
*Nashua Memorial Hospital	Nashua, New Hampshire
*Nashua Pediatric Professional Association	Nashua, New Hampshire
National Building News	Haverhill, New Hampshire
*National Commission on Alcohol	Concord, New Hampshire
*National Power Products, Inc.	Belmont, New Hampshire
New England Diesel Injections, Inc.	Lebanon, New Hampshire
*New England Steel Fabricators	Milford, New Hampshire
*New England Telephone	Boston, Massachusetts
*New England Telephone	Manchester, New Hampshire
*New Hampshire Ball Bearings, Inc.	Peterborough, New Hampshire
*New Hampshire Crime Commission	Concord, New Hampshire
*New Hampshire Department of Employment Security	Concord, New Hampshire
*New Hampshire Department of Safety	Concord, New Hampshire
*New Hampshire Division of Welfare	Concord, New Hampshire
*New Hampshire Electric Cooperative	Plymouth, New Hampshire
New Hampshire Home for the Elderly	Concord, New Hampshire
*New Hampshire Hospital	Concord, New Hampshire
New Hampshire Insurance Group	Manchester, New Hampshire
*New Hampshire Motor Sales, Inc.	Concord, New Hampshire
*New Hampshire State Hospital	Concord, New Hampshire
*New Hampshire Veterans Home	Tilton, New Hampshire
*New Hampshire Vocational-Technical College	Claremont, New Hampshire
*New Hampshire Vocational-Technical College	Laconia, New Hampshire
New Hampshire Vocational-Technical College	Nashua, New Hampshire

Company	Location
*New Jersey Machine Company	Lebanon, New Hampshire
*New London Hospital	New London, New Hampshire
Newport Electric	Newport, Vermont
*Newport Sand and Gravel	Newport, New Hampshire
*Newick's Lobster	Dover, New Hampshire
Nielson Associates	Lexington, Massachusetts
*North Branch Builders	Henniker, New Hampshire
*Northeast Electronics	Concord, New Hampshire
Northern Cumberland Hospital	Bridgeton, Maine
*Norwalk Community Hospital	Norwalk, Connecticut
*O. D. Hopkins	Contoocook, New Hampshire
OMB	Nashua, New Hampshire
*O'Neil, Dr.	Manchester, New Hampshire
Oakland Materials	Franklin, New Hampshire
*Obner Engineering	Nashua, New Hampshire
*Odd Fellows Home	Concord, New Hampshire
Osgoods Plumbing & Heating Company	Sunapee, New Hampshire
*Owen, Roger, M.D.	Springfield, Vermont
P & N Construction	Keene, New Hampshire
*P.D.M. Plumbing and Heating	Manchester, New Hampshire
PT Brake Lining Company	Lawrence, Massachusetts
Paquette's Garage	Belmont, New Hampshire
Patsy's Truck Center	Concord, New Hampshire
*Payak, Dr. James	Campton, New Hampshire
*Penny, J. C.	Nashua, New Hampshire
*Peterson's Auto Body	Nashua, New Hampshire
*Pfeiffer, Francais P., CPA	Nashua, New Hampshire
*Phoenix Hospital	Phoenix, Arizona
Pickard's Exxon	Laconia, New Hampshire
*Pittsfield Medical & Surgical	Pittsfield, New Hampshire
*Plus Company, Inc., The	Nashua, New Hampshire
Plymouth Inn	Plymouth, New Hampshire
*Plymouth State College	Plymouth, New Hampshire
*Portsmouth Hospital	Portsmouth, New Hampshire
*Portsmouth Motor Mart	Portsmouth, New Hampshire
Portsmouth Refrigeration and Heating	Greenland, New Hampshire
Power Products	Wakefield, Massachusetts
Pratt & Whitney Aircraft	East Hartford, Connecticut
*Pratt Whitney Company	North Berwick, Maine
Preferred Properties	Moultonboro, New Hampshire
*Prescott House Nursing Home	North Andover, Massachusetts
Production Process	Londonderry, New Hampshire
*Protestant Guild for the Blind	Watertown, Massachusetts
*Public School for the Deaf	Chicopee, Massachusetts
*Public Service Company	Derry, New Hampshire
Public Service Company	Manchester, New Hampshire
Public Service Company	Nashua, New Hampshire
*Puleo Electric	Laconia, New Hampshire

Company	Location
R. Communications	Keene, New Hampshire
*RSD Transportation	W. Lebanon, New Hampshire
Ralph Construction	Auburn, New Hampshire
Ralph Pill Electric Supply	Concord, New Hampshire
Raytheon Corporation	Lowell, Massachusetts
Raytheon Corporation	Portsmouth, Rhode Island
*Raytheon Company, Missle Systems Division	Lowell, Massachusetts
*Read, Bob	Tilton, New Hampshire
*Red's Arco	Jaffrey, New Hampshire
*Reilly Company, Inc.	Manchester, New Hampshire
*Reynolds Sport Center	Gorham, Maine
Richard Brouilliard, Attorney	Laconia, New Hampshire
Rindge Concepts	Rindge, New Hampshire
*Riverside Nursing Home	Dover, New Hampshire
*Robert Hazelton, Electrical Contractor	Newport, New Hampshire
Rochester Convalescent Home	Rochester, New Hampshire
*Rock of Age Bldg. Granite	Concord, New Hampshire
*Rockingham County Home	Brentwood, New Hampshire
*Rockingham Memorial Hospital	Bellows Falls, Vermont
Rockingham Nursing Home	Brentwood, New Hampshire
*Rockingham Regional Health Assoc.	Dover, New Hampshire
*Rockwell, Natt	New Boston, New Hampshire
Rockwell Welding, Inc.	Needham, Massachusetts
Rosfax	Nashua, New Hampshire
*Rt. 128 Ford	Waltham, Massachusetts
*Rt. 128 Olds-Mazda	Waltham, Massachusetts
*Roy Refrigeration	Woodsville, New Hampshire
*Royal Business Forms, Inc.	Nashua, New Hampshire
*Royal Market II	Hampton, New Hampshire
*Rumford Community Hospital	Rumford, Maine
*Rumford Press	Concord, New Hampshire
*Russels, Dr.	Keene, New Hampshire
*Rutland Hospital	Rutland, Vermont
SWR, Inc.	Goffstown, New Hampshire
Saga Food Service	Burlington, Vermont
Saga Food Service	New London, New Hampshire
*St. Joseph's Hospital	Nashua, New Hampshire
*St. Vincent de Paul Nursing Home	Berlin, New Hampshire
Saladino's	Gorham, New Hampshire
*Samuel Eastman	Concord, New Hampshire
*Sanbornville Sunoco	Sanbornville, New Hampshire
*Sander's Associates, Inc.	Manchester, New Hampshire
*Sanders Associates	Nashua, New Hampshire
*Sant-Bani Press	Tilton, New Hampshire
*Sceva Speare Memorial Hospital	Plymouth, New Hampshire
Screen Print	Wilmington, Massachusetts
*Seacor Company, Inc.	Dover, New Hampshire
Sears, Roebuck & Company	Leominster, Massachusetts
Sears, Roebuck & Company	Manchester, New Hampshire
*Sentinel Printing Company	Keene, New Hampshire

Company	Location
*Service Consultants	Manchester, New Hampshire
Sherwin Williams	Nashua, New Hampshire
*Shriver Medical Center	Waltham, Massachusetts
Simmonds Precision	Vergennes, Vermont
*Simplex Corporation	Portsmouth, New Hampshire
*Simplex Time Recorder Company	North Andover, Massachusetts
Simplex Wire Corporation	Newington, New Hampshire
*Simplex Wire & Cable	South Burlington, Vermont
*Sinclair Machine Company	Claremont, New Hampshire
*Sisu Boat Company	Dover, New Hampshire
Skyline Roofing & Sheet Metal, Inc.	Manchester, New Hampshire
South Berkshire Welding	Lenox Dale, Massachusetts
*Spaloss and Rossan	Nashua, New Hampshire
*Sparks, Dr. M.	Litchfield, New Hampshire
*Spears Garage	Concord, New Hampshire
*Split Ball Bearing, Division of MPB	Lebanon, New Hampshire
Sprague Electric	Concord, New Hampshire
*Spring Hill Farm Upholstery	Lebanon, New Hampshire
*Springfield Hospital	Springfield, Vermont
Standard Register	Bedford, New Hampshire
*Stanley Elevator Company	Nashua, New Hampshire
State Department of Education	Concord, New Hampshire
*Stellos Electrical Contractor	Nashua, New Hampshire
*Stephens Memorial Hospital	Norway, Maine
*Stevens, Thomas	Salem, New Hampshire
*Stone and Webster Engineering Corporation	Boston, Massachusetts
Storybook Inn	Glen, New Hampshire
Sturn-Ruger Company, Inc.	Newport, New Hampshire
Suburban Bindary	Malden, Massachusetts
Sullivan and Cogliano Designers, Inc.	Nashua, New Hampshire
*Sullivan County Nursing	Unity, New Hampshire
*Sylvania	Hillsboro, New Hampshire
TDC Transformer	Littleton, Massachusetts
*Tacetta Chevrolet	Newington, New Hampshire
*Tampax, Inc.	Rutland, Vermont
*Taylor Rental	Keene, New Hampshire
*Technical Research Mfg. Company	Manchester, New Hampshire
Teco Corporation	Winnisquam, New Hampshire
Tewksbury Hospital	Tewksbury, New Hampshire
*Thermal Dynamics	W. Lebanon, New Hampshire
Thermodynamics	W. Lebanon, New Hampshire
Thompson Company, Inc.	Moultonboro, New Hampshire
*Thornton, Matthew, Clinic	Nashua, New Hampshire
*Tillotson Rubber Company	Dixville, New Hampshire
*Timberlane Transportation	Salem, New Hampshire
Top's Sports Plaza	Berlin, New Hampshire
*Topstone Furniture	Claremont, New Hampshire
Town & Country Motor Inn	Shelburne, New Hampshire
*Town of Newport	Newport, New Hampshire
*Town of Rye	Rye, New Hampshire
*Tri-County, Inc.	Laconia, New Hampshire

Company	Location
*Tri-State Timberland	Hartland, Vermont
*Tucker Chevrolet	Sanford, Maine
*Turner's Dairy	Salem, New Hampshire
*Twin Ridge Exxon	Stanford, Connecticut
*Tyler Press	Laconia, New Hampshire
*United Engineers and Contractors	Boston, Massachusetts
*United Life Insurance Company	Concord, New Hampshire
United Parcel Postal Service	Manchester, New Hampshire
United States Armed Services	-------
United States Coast Guard	-------
United States Marine Reserve Training	-------
United States Steel Corporation	Laconia, New Hampshire
*University of New Hampshire Computer Center	Durham, New Hampshire
*University of Utah Medical Center	Salt Lake City, Utah
*Upper Connecticut Valley Hospital	Colebrook, New Hampshire
*Upper Valley Family Physicians	White River, Vermont
*Valley Orthopedics	Charlestown, New Hampshire
*VansZant Sheet Metal	Lenox Dale, Massachusetts
*Vatne, Dr. Magnor	Chester, Vermont
*Velcro U.S.A.	Manchester, New Hampshire
*Ven-tura	North Andover, Massachusetts
*Vermont Marble Company	Proctor, Vermont
*Vermont Transit Company	Burlington, Vermont
*Veterans Administration Hospital	Manchester, New Hampshire
*Vibrac, Inc.	Amherst, New Hampshire
*Vics Bug Shop	New Ipswich, New Hampshire
*Village Press	Concord, New Hampshire
Village Pub	Laconia, New Hampshire
Village Woodsmith	Keene, New Hampshire
W.C. Cross	Jaffrey, New Hampshire
W.E. Brady Company	Merrimack, New Hampshire
WFTN	Franklin, New Hampshire
WMOU	Berlin, New Hampshire
*Waldman, Dr. Leonard	Nashua, New Hampshire
*Walker Pond Press	Center Conway, New Hampshire
*Wang Laboratories, Inc.	Lowell, Massachusetts
Wang Laboratories	North Andover, Massachusetts
*Wang Laboratories	Tewksbury, Massachusetts
*Wards Automotive Center	Newington, New Hampshire
Wargeski, Dr.	Merrimack, New Hampshire
*Water Center	Bedford, New Hampshire
*Weather Watch Heating Service	Portsmouth, New Hampshire
*Weathers, Dr. Robert	Peterborough, New Hampshire
Wednesday Journal	Manchester, New Hampshire
*Weeks Family Restaurant	Contoocook, New Hampshire
Weeks Memorial Hospital	Lancaster, New Hampshire
Weiss, Dr. William	Springfield, Vermont
*Wentworth-Douglass Hospital	Dover, New Hampshire

Company	Location
*West Swanzey Garage	W. Swanzey, New Hampshire
Western Maine Supply	Bethel, Maine
Whip-O-Whil	Bristol, New Hampshire
*Whitcome, Arthur	Keene, New Hampshire
*White BMW	Manchester, New Hampshire
*White Buick, Inc.	Manchester, New Hampshire
White Truck	Manchester, New Hampshire
Wilcom Products, Inc.	Laconia, New Hampshire
Williams, Dr. Richard	Nashua, New Hampshire
*Winslow, Jack Body Shop	College Station, Texas
Wolverine Corporation	Lawrence, Massachusetts
Wood, C. R. Company	Manchester, New Hampshire
Woodward's Motors	Laconia, New Hampshire
*Worcester Vocational High School	Worcester, Massachusetts
*Yuma Regional Medical Center	Yuma, Arizona
*Zack, Michael A. (self-employed)	Stanford, Connecticut
*Zapski, Dr.	Concord, New Hampshire
*Zerox Corporation	Hartford, Connecticut

It is the policy of the New Hampshire State Board of Education and the State Department of Education not to discriminate in their educational programs, activities or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and IX of the 1972 Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Education of Handicapped Children's Act of 1976.

Inquiries regarding compliance with these Acts may be obtained from the following persons:

Sex Discrimination, Title XI - Mr. Paul Kilmister, Office of the Commissioner of Education, Concord, N. H. 03301 (Tel: 271-2298)

Racial or Language Discrimination, Title VI - Mr. Andrew Stewart, 64 North Main Street, Concord, N. H. 03301 (Tel: 271-2130)

Handicapped Discrimination - Mr. Stuart Pickard, Office of the Commissioner of Education, Concord N. H. 03301 (Tel: 271-2340)

Inquiries concerning these three areas may also be made to the Office of Civil Rights, Department of Health, Education and Welfare, Washington, D.C. 20425.

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